



Date March 8th, 2015
To: Elite Dealer
Subject: Norman Shutter Deliveries

As you all know deliveries of Norman shutters have slowed over the last 3 to 4 months. Due to an ongoing labor dispute between dockworkers and shipping lines product delivery to our dealer base has been affected throughout the country. The good news is that they have reached an agreement <http://www.latimes.com/business/la-fi-port-deal-reached-20150221-story.html#page=1>.

Unfortunately, though an agreement has been reached there remains a large backlog of container ships that need to be unloaded before delivery normalizes back to the 6-8 week range. Because of this Norman is estimating an additional 2 weeks to most delivery times.

We appreciate your continued support-

The Elite Window Designs Team